



Friday March 27, 2026

6:30-7:30 p.m.

### **Learn About TCM Practice Insurance**

**Speaker:** Selina Zhang, BFL

This course will focus on information TCM practitioners need to know about the different types of insurance relevant to practice, particularly in light of changes coming via the Health Professions and Occupations Act (HPOA). It's not just about finding the cheapest available option. Understanding your risks means you'll be better equipped to choose appropriate coverage, protect your practice, and make informed decisions as your professional responsibilities evolve.

Key learning objectives:

- Insurance coverages available to the practitioners and the definition for each coverage.
- Individual Policy vs. Clinic Policy through BFL's ATCMA Program
- HPOA new regulation changes and their impact on insurance
- What coverages or extensions are most important for the practitioners especially with the HPOA new regulations coming in place
  - Including reminding the existing BFL clients of completing coverage changes on our portal by Apr. 1, 2026
- Claims examples (case study) and best practice for the practitioners to avoid insurance claims
- Q&A

#### **Bio:**

Selina Zhang has over 15 years' experience in the Insurance Brokerage industry. As a client executive at BFL, Selina provides tailored insurance solutions to her business clients focusing on coverages such as Property, General Liability, Professional Liability, Directors & Officers Liability, Cyber insurance, Cargo Legal Liability, Pollution Liability, and Product Recall. The clients she serves cover a broad spectrum of industries including but





not limited to manufacturing, life science, real estate, wholesale and retail distribution, technology, logistics, hospitality, general contractor, etc. Selina is also one of the few in the company that manages Program insurance such as ATCMA program to provide tailored insurance to a group of professionals in meeting their industry specific insurance requirements while safeguarding their assets in business development.

Selina holds a Master of Business Administration (MBA) degree from the University of British Columbia and Canadian Accredited Insurance Broker (CAIB) Designation as a licensed insurance broker since 2011. Language skills include English & Mandarin.